

May 2024

## National Accounts Team: Your Building Resource

The Nucor Buildings Group National Accounts team can be your building resource with national companies and target markets, assisting with solutions that work for your customer's needs. As an Authorized Builder, you can discuss your potential projects with one of the National Accounts team members. National Account Sales Managers will tell you that contacting them early in the process for advice and information, in conjunction with your DSM, can help you gain a better understanding of what might be needed in your project.

Focusing on creating leads and providing opportunities for our Builders, the NBG National Accounts Team has attended several tradeshows so far this year.



National Account Sales Managers David Boyd, Don Nelson and Steve Green are shown at the National Builder Meeting in Orlando in March.

### FMA Annual Meeting – February 2024

FMA's Annual Meeting is the fabrication and metals industries' leadership conference. This premier event is an industry-exclusive educational and networking event for fabricators, manufacturers, steel producers, distributors, service centers, and vendors from around the world. **David Boyd** attended this meeting, representing Nucor Buildings Group in the steel services market and elevating the NBG brand presence.

### MRO Americas – April 2024

MRO Americas is the largest gathering of the aviation maintenance community in the world and is a renowned opportunity to connect with the entire aviation aftermarket. With a focus on the strong aviation market, **Bob Barry** and **Steve Green** represented NBG.

### 55<sup>th</sup> Annual MBCEA/MBMA Conference – April 2024

Metal Building Contractors and Erectors Association, MBCEA, was founded in 1968 with one primary mission—to support the professional advancement of the metal buildings industry. MBCEA has provided



programs and services to support, educate and safely train metal building contractors and erectors across the country. **Jay Kocon** and **Ed Osborne** exhibited at this conference representing NBG.

## TPE Terminal Properties Exchange – April 2024

TPE was founded, in 1971 by trucking companies' real estate and construction management personnel, for the express purpose of promoting and improving communications between motor carriers regarding terminal facilities. **Bob Barry** represented Nucor Buildings Group at this annual meeting addressing the needs of the trucking industry.

If you have any questions, please reach out to:

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If you're interested in more information about our National Accounts program, please visit our [website](#).