



eQuote



As an Authorized Nucor Builder, you can count on Nucor Building Systems to give you the professional support and specialized tools you need to succeed in the competitive commercial building industry. At the core of the cutting edge technology and solutions we offer is eQuote, a proprietary industry leading pricing system designed to provide the most accurate, detailed scope documents to successfully and efficiently quote projects, keeping you ahead of the competition.

Attend one of Nucor Building Systems' eQuote training workshops and you will learn how to take full advantage of the program's extensive list of features and the versatility of our approach to the design and configuration of products to give you a meaningful competitive edge on every project. By enhancing your understating of this important area of your business you will be better positioned to:

- CLOSE MORE PROJECTS
- IMPROVE CUSTOMER SATISFACTION
- INCREASE YOUR MARGINS
- BOOST PROJECT EFFICIENCY

Plus, you will leave the eQuote training workshop fully skilled in using eQuote to design, estimate and order your projects more efficiently.

FEATURES & BENEFITS

Nucor Building Systems invested in the development of this state-of-the-art pricing system eQuote, because we know providing tools with increased accessibility, collaboration, efficiency, accuracy, and value are critical to our Builders' success.

Accessibility

- With an internet connection, eQuote is accessible anywhere, anytime
- Runs on multiple devices and platforms (PC, Mac, Android, iPad, Windows)
- Web-based—no installs or updates!

Accuracy

- Better scope accuracy
- Ability to define products such as:
 - Insulated metal panels
 - Mezzanines
 - Roof framed openings
 - Cranes

Value

- Improved and expanded drawings
- Increased capability as a quote and take-off tool
- Clear, concise order documents

Collaboration

- Ability to access shared list of projects at your company
- Streamlined document control
- Simple submission process for quoting and ordering

Efficiency

- Templates for streamlined input
- Builder-friendly
- No supplemental forms, all entry on regular screens

*eQuote goes
where you go!*





TRAINING

On-site workshops are available by contacting your District Sales Manager or division eQuote support team member. Training sessions are hands-on with ample time for intense skill development and understanding to master the use of eQuote. Participants apply program developed knowledge to market realistic case study examples of construction projects typical to those you will find in your marketplace. A strong background in computer operation is not necessary.

The training is designed to be interactive and each participant should have a computer capable of internet access. The workshop will cover all aspects of the eQuote program including:

- Understanding the Builder Dashboard & Project Manager
- Starting, inputting and revising quotations
- Templates and other timesaving advantages of eQuote
- Process to submit quotes
- Fixed and modifiable options in eQuote
- Drawings, documents and 3D Modeling
- Overall pricing philosophy and value-added techniques

eQuote Training: Who needs it?

You do! Our eQuote Training workshops are designed for owners, managers, designers, estimators, project managers and sales professionals. Everyone in a Builder's organization who needs to understand the products and services available from NBS will benefit from the program.

QUESTIONS?

For more information about eQuote, or to register for an upcoming training workshop, please contact your District Sales Manager or local eQuote trainer.





Quote
Smarter
with eQuote



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